



Staff Report

INFORMATIONAL REPORT REGARDING A 10-YEAR COLLECTION SERVICES FRANCHISE AGREEMENT WITH RECOLOGY OF SAN MATEO COUNTY, INC. FOR COLLECTION SERVICES OF RECYCLABLE MATERIALS, ORGANIC MATERIALS AND SOLID WASTE

Honorable Mayor and Council Members:

Summary

This report provides a summary of the current negotiated Franchise Agreement with Recology of San Mateo County, Inc.

Background

The City Council has previously received policy reports on the Shoreway recycling facility, solid waste rates and Recology franchise Agreement negotiations dated October 8, 2008, November 24, 2008, December 9, 2008, February 10, 2009, April 28, 2009, June 23, 2009, July 28, 2009, September 8, 2009, September 22, 2009 and November 10, 2009. Staff has also made monthly reports to the City Council Infrastructure Committee on the status of negotiations, including reports on November 4 and December 2, 2009. Since that time, staff and consultants have continued negotiations with Recology.

The provision of recycling and solid waste collection services in Belmont had not been competitively procured until the contractor selection process initiated by the South Bayside Waste Management Authority (SBWMA) in 2005 and the City's parallel RFP process in 2006/7. SBWMA's process to select a new service provider commenced in 2005 at a series of SBWMA related meetings. On October 26, 2006, the SBWMA Board approved the Collection Services RFP recommendations to the Member Agencies regarding future services, Agreement terms and competitive proposal guidelines for the RFP process. Subsequently, Belmont affirmed the SBWMA Board recommendations to the Member Agencies regarding future services, Agreement terms and the competitive procurement guidelines for the Collection Services RFP process and committed the City's participation in the SBWMA Collection Services RFP process.

On November 1, 2007, the SBWMA released the Collection Services RFP. Proposals for the new collection services were due on March 11, 2008 and the SBWMA received four responsive proposals from companies capable and qualified to provide the collection services described in the RFP.

The RFP prescribed a thorough process to evaluate the proposals using an Evaluation Team consisting of: SBWMA staff, the Monterey Regional Waste Management District Assistant General Manager, and a team of R3 consultants; and a Selection Committee comprised of SBWMA Board Members and/or Member Agency staff including Brian Ponty, City of Redwood City; Larry Patterson, City of San Mateo; Jim Hardy, City of Foster City; Peggy Jensen, County of San Mateo; Jesus Nava, City of Burlingame; and Kent Steffens, City of Menlo Park.

The Evaluation Team and Selection Committee members conducted a thorough analysis and evaluation of the four proposals. On August 28, 2008, the Selection Committee recommendation to select Recology as the future Collection Services provider was affirmed by a unanimous vote from the SBWMA Board of Directors.

The City also conducted its own independent RFP dated July 25, 2008 for these services. The City Infrastructure Committee, City staff and Consultants concluded that the proposal provided by Recology provided the best response to the City's RFP. All other SBWMA Members have now executed agreements with Recology.

In July of 2009, staff and consultant began discussions with Recology. Using the SBWMA model Agreement as a basis, staff worked with Recology to tailor that document to suit the needs of the City and its residents and businesses. A summary of the status of the negotiations was presented to Council on September 8th. Council provided direction to staff at that meeting relative to finalizing the Agreement. Subsequently, staff met with Recology to focus on the Council's direction and other outstanding issues.

On September 8, 2009, staff briefed the Council on the status of negotiations with Recology at that time. Council provided direction and staff continued negotiations with the Company. On November 4, 2009 staff briefed the Infrastructure Committee on the status of incorporating Council's direction into the Agreement and described rate setting options and the planned methodology for determining annual adjustments to the Maximum Rates. This update, along with the Infrastructure Committees Recommendations were presented to the Council on November 10th. On December 2, 2009, the Infrastructure Committee was updated that the Maximum Rates were still being negotiated with Recology.

New Franchise Agreement Business Terms

The November 10th and September 8th staff reports and presentations on the status of the Franchise Agreement described the key issues of the Agreement. The following discussion summarizes the final Franchise Agreement, describes the agreements reached with Recology relative to Council's direction and updates the key issues descriptions where they have changed substantively over that presented previously.

Summary of the Currently Negotiated Franchise Agreement

The roll-out of new services included in the Franchise Agreement and the renovation of the Shoreway facility will allow Belmont to provide its residents and businesses a cost-effective and comprehensive array of new collection services that will result in reducing solid waste going to a landfill through a reliable, customer-friendly system designed to conveniently collect common recyclable materials such as cans/bottles, paper, plastics, cardboard, old cell phones, used household batteries, used motor oil and filters, and organic materials (including yard trimmings, food scraps and soiled paper). In addition, Recology will be required to collect all of the solid waste generated in the City; provide recycling and garbage collection services to City-sponsored community events; provide bulky goods pick ups; increase commercial recycling efforts; collect certain public right-of-way litter and recycling receptacles; pick up illegally dumped trash; and deliver compost to events for residents.

The Franchise Agreement for new collection services provided by Recology includes the following fundamental Agreement terms:

- The new Agreement will have a ten-year term commencing on January 1, 2011 upon expiration of the Agreement with the City's current service provider.
- The collection services will be automated, providing a more cost-effective collection approach, ensuring higher productivity, reducing costs and resulting in significantly fewer injuries and claims related to handling recycling and refuse receptacles.
- Recycling in both the residential and commercial sectors will be substantially improved with the introduction of single-stream recycling, which is significantly more convenient, thus resulting in more diversion from landfill and an increased generation of valuable commodities at Shoreway.
- The recycling public education and outreach campaign will be a collaborative effort between Recology and the SBWMA, thus resulting in Belmont reaping the benefits of cost efficiencies associated with developing a regional campaign in lieu of a stand-alone campaign which would be more costly.
- The Agreement includes extensive reporting requirements which will be a great improvement in the scope and timeliness of information shared between the collection company and Belmont.
- The Agreement includes extensive performance incentives/disincentives and liquidated damages provisions to ensure that anticipated performance by the company is achieved, maintained and potentially exceeded.
- The method which allows the company to be compensated for the services it provides is significantly simpler and more predictable than the current system.
- The Agreement provides initial maximum rates that the company can charge its Belmont customers. Recology will annually adjust those maximums in accordance with predetermined published indices. In lay terms, Recology proposes rates and the City caps them.

The Agreement includes a fail safe mechanism, should the future maximum rates generated through this process exceed those that would have been determined under the SBWMA rate review process, the City has the right, from the fourth year (2014) on, to switch back to the SBWMA program.

- To ensure that the rates accurately reflect the services provided once the new franchise begins, after the first year of Recology service the actual customer counts and the level of service and amounts of waste and organic materials generated will be reviewed and adjustments to the rates will be made if they are different than assumed in setting the initial rates. The specifics of the methodology to accomplish this are still under discussion with Recology. While originally the City had requested that this be a one time event based on the customer census changes as of June, 2011, the City has learned that while there is typically a migration to the lower can sizes that occurs in the first six months, there appears to be evidence of a fairly significant portion (20% +/-) that return to their original container size over the following year. Accordingly, the City is working with the Recology to get agreement for a second adjustment based on customer census in June, 2012.
- Customer rates beginning January 1, 2011 are being negotiated as part of the franchise Agreement and include a rate structure to incentivize recycling. Maximum customer rates are annually set by the City for each customer type and level of service. Initially, the Maximum fees are established in the Agreement for regular services and for special services and then adjusted annually according to a predetermined formula that accounts for inflation/deflation, changes to rates at Shoreway and other changes that the City may initiate. This makes customer rates more predictable and eliminates complicated and expensive rate reviews requiring outside consultants.
- There is no year to year Balancing Account or unfunded liability for Recology's operating costs and no payments due at the end of the ten year term.

Changes since the November 10th Staff Report and Presentation

In addition to minor language clean-ups that have been worked through with the parties' attorneys, several changes have been incorporated into this version of the Agreement. They are summarized as follows:

1. **Escalation Formula for "Other Operating Expenses"**- Approximately 38% of the company's rate covers operating costs other than labor and fuel. The parties (including SBWMA and the other member agencies) have agreed that the best index for use in the annual adjustment process is Consumer Price Index. We have reached a compromise position with the company so only 90% of the CPI change will be applied annually to this portion of the costs. This resolved the situation reported in the last staff report, where we had offered 80% and the company has requested 100%.

2. **Use of Existing Commercial Bins-** Recology was able to obtain agreement from Allied to acquire the commercial bins. This resulted in a \$12,000 annual rate reduction for Belmont's commercial customers. Accordingly, the recommended maximum rates for 2011 reflect all new residential carts. Reductions due to the use of used commercial carts are incorporated in the attached Maximum Rate Schedule.
3. **Legacy payment assistance-** The Agreement allows the City to add a new City Service Payment at any time and in whatever amount it deems appropriate to deal with the Legacy Payment (or other solid waste related issues). This would cause a rate increase and the additional funds would be collected by Recology from Belmont customers and remitted to the City for use in satisfying the Legacy Obligation. We explored the possibility of utilizing up-front funding from Recology; however, staff determined that this was not economically attractive.
4. **Compactor Rates-** Compactor Rates have been added to the Maximum Rate Sheets.
5. **Commercial Cart Sizes-** An option for Commercial Customers to choose a 32 gallon cart has been added. Based on existing service levels, this is anticipated to be the most popular service level for Belmont businesses. This will provide a lower level of service and cost for the small businesses and those that recycle extensively.
6. **Annual "true-up" for Shoreway charges actually paid-** This step has been added to the rate adjustment methodology. This allows Belmont rate payers to financially benefit from diverting tons away from landfilling for which a tipping fee is charged, to either a lower charge if it is organic material that can be composted or no charge if it is comingled recyclables, while at the same time, protecting the Company from not charging enough if Belmont customers do not recycle much and more tons need to be disposed. To avoid the City having any sort of "Balancing Account" this true up does not occur in the last year of the Agreement.
7. **The City's right to convert to the SBWMA rate adjustment methodology-** This can be triggered anytime after the second year. If triggered in Year 3, the revised rate process would be done during that year, and the new rates using the SBWMA methodology would begin on January 1 of Year 4 (2014).
8. **Council's non-approval of the Maximum Rates-** Language has been added to the Agreement to clarify the process to be followed in the event that the City Council does not approve the adjusted maximum rates calculated in accordance with the formula. This will entail reduction of services to fit within the Maximum Rates that are approved by the City Council.

9. **Household Hazardous Waste Program-** SBWMA has organized a household hazardous waste program targeting single-family residences and apartments. The City has completed the application process for a May 1, 2010 start of this program. The recommended Maximum Rate Schedule incorporates a \$0.63/per month charge for single family homes and a \$0.28 per month per unit (whether occupied or not) charge for multi-family dwellings.
10. **County Solid Waste Fee-** In December of 2009, San Mateo County approved a fee of \$2.81 per ton of municipal solid waste disposed. The \$2.81 fee is included in the 2011 Maximum Rates herein. However, it is not known whether this fee will be changed by the County between now and 2011. If so, some adjustment may become necessary.

CEQA

Adoption of the new Agreement will provide for an increased level of service in the City that could potentially have some environmental impacts related to traffic, noise, pollution etc. Such matters were discussed and analyzed in a 2008 Mitigated Negative Declaration (MND) for a Use Permit in San Carlos for the improvements to the Shoreway Recycling and Disposal Center. A legal opinion has been prepared by legal counsel to the SBWMA indicating that CEQA can be complied with as to action on the Franchise Agreements for Collection Services of the Member Agencies by referring to the MND as an adequate environmental document pursuant to CEQA and CEQA Guidelines for the purposes of analysis and consideration of a Franchise Agreement for Collection Services. CEQA language has been included in the Resolution approving the Franchise Agreement.

General Plan/Vision Statement

The City's state policy vision is to reduce the carbon footprint of the City and to generally adopt "best practices" environmental policies and practices. An entirely new collection vehicle fleet with clean burning fuel efficient engines will go a long way towards accomplishing this goal. In addition, this new franchise will significantly increase the recycling and landfill diversion rates within the City and the region as high tech automated equipment makes solid waste stream recycling more efficient and effective. Finally, Belmont will become an even better place to live and work as solid waste collection customer services improves and expands.

Fiscal Impact

Early last year, staff had forecast a rate increase for the new Recology services and the implementation of a City-wide, curbside household hazardous waste collection program would be required January 1, 2011 at the beginning of the new Recology franchise period based on information available at that time. Subsequently, the County assessed a new AB 939 fee at Ox Mountain, which further increased the forecasted 2011 rates. The Maximum Rate Schedule prepared by Recology is shown as Attachment A.

The currently negotiated Agreement, in accordance with City Council direction, incorporates a progressive rate structure as recommended by the City Council Infrastructure Committee.

The progressive residential customer rate structure incentivizes recycling by leaving the 20 and 32-gallon cart rate virtually unchanged (except for the new HHW program fee and a \$1 cart fee for the 32-gallon), but increases for larger carts at a progressively higher rate.

Commercial customers would also have rate-based incentives to recycle. Smaller garbage carts and less frequent pick-up service each week result in lower rate increases or even decreases to businesses that recycle aggressively.

Attachment A details both residential and commercial proposed maximum rates under the progressive rate methodology, with household hazardous waste program and the current census of customers at each service level. For 2011, the negotiated rate structure is forecast to yield approximately \$5.9 million in total annual revenue. Approximately \$4.4 million would be retained by Recology and \$1.5 million would be paid to the City as detailed below.

<u>Payment</u>	<u>Rate</u>	<u>Amount</u>
Collection	53%	\$3,136,672
Disposal	15%	933,819
Organics Processing	5%	286,757
Household Hazardous Waste	1%	46,132
Subtotal	74%	4,403,380
Franchise	10%	\$ 595,052
Collection Vehicle Impact	2.5%	148,763
Street Sweeping	6%	357,031
NPDES	1%	59,505
Litter Control	2%	119,010
AB 939/Admin	3.5%	208,268
Rate Stabilization	1%	59,505
Subtotal	26%	\$1,547,134
Total	100%	\$5,950,514

The positive fiscal impact on the City’s General Fund due to the execution of an Agreement with Recology is the revenue derived from the franchise payments and rate stabilization fund described above.

The cost to provide the services covered in the Franchise Agreement will be paid for through rates charged by Recology to residents and businesses that receive the services. As previously described these rates will be subject to approval by the City through the maximum rates set initially in this Agreement and changed annually through an index driven process described below.

The recommended Maximum Customer Rate Sheet in the Agreement are those Maximum Rates that will go into effect on January 1, 2011, when the Recology and HHW services begin and continue for the remainder of that calendar year.

The City Council has previously provided policy direction to bring forth a progressive rate structure that rewards recycling and includes the household hazardous waste program discussed in a companion report on this same City Council agenda. The proposed January 1, 2011 Customer Rates of the Agreement incorporates this City Council direction. The benchmark 32-gallon residential can rate (anticipated to be used by over 60% of the residential customers) remains essentially unchanged adjusted only for the \$1/month cart charge (which entitles each customer to 3 new carts, one for garbage, one for organics and one for recyclables), the monthly household hazardous waste charge and the County fee previously discussed. The 20-gallon can customer will receive all three new cans free of charge. Thus, the vast majority of customers, i.e. (433) 20-gallon can customers and (3908) 32-gallon can customers, will essentially experience no monthly rate increase for basic collection services for 18 months (July 1, 2010 through December 31, 2011) and pay additionally for only the HHW program and in the case of the 32 gallon MSW cart user, \$1 per month for the new carts.

Commercial customers will experience a similar benefit from this new progressive rate structure and Recology has committed to an aggressive education and outreach program to business in order to increase commercial recycling and show businesses how to lower their monthly garbage costs through improved recycling.

The benchmark 32, 64 and 96-gallon commercial cart user with once per week service (comprising an anticipated 68% of commercial cart users) only pay an additional \$2, \$4 or \$6 cart rental charge. Their basic service charge remains unchanged. Commercial cart charges are higher than residential cart rental rates because of the higher wear and tear and more frequent repair and replacement required. The rate schedule rates increase progressively as frequency of collection increases.

Commercial customers with larger bin sizes and more frequent services increase at a progressively higher level. The reason for this large initial increase in certain commercial categories is that the existing rate structure is not progressive and actually provides reduced rates to commercial generators with multiple collection days each week. These one time adjustments will bring the rate structure in line with costs associated with multiple pick-ups, as well as implement the City Council's preference for a rate structure that encourages increased recycling and reduced impacts on Belmont's environment. Subsequent rate increases are anticipated to be more uniformly applied across all rate categories, to avoid additional significant commercial rate increases.

For purposes of maximum rate setting, multi-family units are considered commercial customers, but will be billed an extra \$0.28 per apartment unit per month for the curbside HHW collection program.

Annual Maximum Rate Adjustment Process-

Customer rates will be adjusted annually, beginning in 2012, according to the process described below.

Figure 1 illustrates the timing of the activities in the annual Maximum Rate adjustment process.

Figure 1 Rate Adjustment Process Milestones

Activity	Target Date
Recology submits Maximum Rate Adjustment Request and supporting data	July 31st
Staff reviews request and resolves outstanding issues, if any	August 31st
Recommended Maximum Rates Introduced to Council (no action required)	First Council meeting in September
Council initiates rate-setting hearing process	Second Council Meeting in September
Notices sent in Recology Billing envelope	October 1st
Rate hearing and Council Approval of Adjusted Maximum Rates	Second Council meeting in November or first Council meeting in December
New Maximum Rates begin	January 1st

Annual Maximum Customer Rate Adjustment Methodology-

The steps in calculating the adjustments to the Maximum Rates in effect at the time are as follows:

1. **Labor-** The portion of the rate attributable to labor will be adjusted in accordance with the change in the Employment Cost Index for Service Workers.
2. **Fuel-** The portion of the rate attributable to fuel will be adjusted in comparison of their actual average fuel cost in the first year to \$3.45/gallon for the first rate adjustment (the amount Recology used in their proposal) to determine a percentage increase or decrease. After that, their actual average cost for the most current year will be compared to their actual average cost the year before.
3. **Other Operating Expenses-** The portion of the rate attributable to other expenses will be adjusted in accordance with ninety (90) percent of the change in the Consumer Price Index.

4. **Solid Waste Disposal-** The actual amount on solid waste tons and the rate for solid waste disposal will be used to project the solid waste disposal charge at Shoreway for the coming year.
5. **Organic Waste Processing-** The actual amount on organic tons and the rate for solid waste will be used to project the organic waste processing charge at Shoreway for the coming year.
6. **Household Hazardous Waste Program-** The actual cost of the HHW program will be updated annually as part of the adjustment program.
7. **Contractor Incentives or Disincentives-** The rate will be increased accordingly, to the extent Recology earns and Incentive Payments or decreased to the extent they earned any Disincentive Payments.
8. **City or Other third Party Fee Changes-** If there are any changes to City Payment levels or other fees added during the current year).

This will yield the calculated recommended Maximum Adjusted Rates for the next year. This recommended Maximum Rate schedule will be presented to Council for approval and incorporated into a rate-setting process as described in Figure 1 above.

As requested by Council, a comparison of how Belmont’s rates would have been calculated under this procedure compared to the actual rates determined through the existing process has been prepared. The table below reflects the estimated cost of a 32-gallon residential can from 2005 to present under both the current and the proposed methodology of adjusting the solid waste charges. In 2005, the total rate for a 32-gallon residential can was \$16.05, of which approximately \$7.57 is the portion of the total charge attributable to Wages and Other Operating Expenses, which accounts for approximately 47% of the costs and does not include the diesel fuel and other indirect components, including City-related charges due to their volatility and the lack of information that was used for these adjustments. The proposed methodology includes adjustments to Wages and Other Operating Expenses components based on an Employment Cost Index and a Consumer Price Index, respectively. Staff approximated the Existing Methodology costs for comparison purposes only.

TABLE 1- SAMPLE RATE INCREASES RESULTING FROM THE EXISTING AND PROPOSED ADJUSTMENT METHODOLOGIES

<u>Methodology:</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>Total</u>
Existing	\$7.57	\$9.52	\$9.52	\$9.52	\$9.98	\$ 46.11
Proposed	\$7.57	\$7.81	\$8.03	\$8.25	\$8.25	\$ 39.91

Staff believes the index proposed for adjusting these components are reasonable and will provide a fair and easily verifiable rate adjustment.

Infrastructure Committee and Council Recommendations

On November 4, 2009, the Infrastructure Committee received a presentation from the City Manager and Consultant focusing on the rate structure options available under the new Franchise Agreement with Recology.

The Committee agreed upon the following recommendations:

Residential:

1. The City should include the optional curbside collection of household hazardous waste at an approximate cost of \$0.45.
2. The “progressive” rate structure, which provides a somewhat lower rate for households using the smaller (20 and 32 gallon) cart is preferred as it will encourage and reward those that recycle.
3. The customer bill should show the various specific cost such as basic service, cart rental, household hazardous etc.

Commercial:

1. Multi-family customers should also receive the optional curbside household hazardous waste service.
2. The commercial rate schedule should also be “progressive to encourage recycling and lower the cost to small and mid sized businesses. Staff was directed to discuss this with the Chamber so they understood the rational and advantages to the Belmont business community.

The Infrastructure Committee also discussed the possibility of eliminating the cost of the household hazardous waste program for residential customers using the smallest container (20 gallon). This would add approximately \$0.05 per month to each household using one of the larger cans. However, no consensus was reached on this idea.

Council indicated general support for these Infrastructure Committee recommendations at the November 10th Council meeting.

Public Contact

Staff, our recycling consultant and a Recology representative met with representatives of the Belmont Chamber of Commerce and reviewed the new services available to Belmont businesses and the how their rates would be impacted by the proposed rate changes. We clarified that this new program and the proposed “progressive” rate structure is designed to encourage businesses to recycle.

Using the businesses of the three Chamber representatives who attended the meeting as examples, we illustrated how each one could save money by increasing their recycling levels, with little additional efforts due to the convenience of the recycling program offered by Recology.

We also explained the extensive public education program which SBWMA and Recology will launch in the later half of 2010 to prepare the customers for the new focus on recycling and the extent of individualized, on-site assistance that Recology will offer to interested business owners.

The legal team and Consultant have been in regular contact with Recology over the details of this report. Recology will be present and available to answer any questions the Council may have. The SBWMA staff has also been advised of this meeting.

Recommendation

This report is intended for information purposes only. No action is required by the Council.

Attachments

A. Proposed Maximum Rates

Respectfully submitted,

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**Proposed Maximum Rate Schedule
Effective January 1, 2011 through December 31, 2011**

Based on:

Monthly Cart Charge	Residential	Commercial	
20-gallon Cart for Solid Waste*	\$0.00	N/A	per month
32-gallon Cart for Solid Waste*	\$1.00	\$2.00	per month
64-gallon Cart for Solid Waste*	\$2.00	\$4.00	per month
96-gallon Cart for Solid Waste*	\$3.00	\$6.00	per month

*Includes new recycling, organics and Garbage carts for residential and one new recycling and Garbage cart for commercial

2009 HHW Rate of:

Single Family Dwelling (SFD) \$0.45 SFD/Month
Multi-family Dwelling Unit \$0.20 MFU/Month

Assumed SBWMA rates of:

Garbage Disposal \$83.86 Per ton (including County surcharge)
Organics Processing \$69.50/ton Per ton

RESIDENTIAL CARTS	Census*	Proposed January 1, 2011 Rate	July 1, 2010 Rate	Increase	Attributable to County Increase
20-gallon Cart for Solid Waste	433	\$15.17	\$14.54	4.34%	\$ -
32-gallon Cart for Solid Waste	3908	\$25.12	\$23.26	8.01%	\$ 0.23
64-gallon Cart for Solid Waste	1952	\$55.35	\$47.57	16.35%	\$ 0.47
96-gallon Cart for Solid Waste	159	\$89.48	\$72.20	23.94%	\$ 0.93

Total SFD Units Assumed 6452

*Residential Census (as number of customers) based on data

COMPACTOR	Census*	Proposed January 1, 2011 Rate	July 1, 2010 Rate	Increase
Per Yard Pulled Monthly	200	\$79.30	\$66.09	19.99%

* Monthly yardage data supplied by Allied Waste December, 2009

COMMERCIAL CARTS	# of Carts in Service	Proposed January 1, 2011 Rate	July 1, 2010 Rate	Increase	Commercial Cart Charge
Each 32-gallon Cart for Solid Waste, 1 pickup per week	269	\$30.45	\$23.26	30.9%	\$2.00
Each 32-gallon Cart for Solid Waste, 2 pickups per week	38	\$62.65	\$48.63	28.8%	\$2.00
Each 32-gallon Cart for Solid Waste, 3 pickups per week	0	\$93.25	\$76.13	22.5%	\$2.00
Each 32-gallon Cart for Solid Waste, 4 pickups per week	0	\$128.06	\$105.72	21.1%	\$2.00
Each 32-gallon Cart for Solid Waste, 5 pickups per week	5	\$162.02	\$137.45	17.9%	\$2.00
Each 32-gallon Cart for Solid Waste, 6 pickups per week	0	\$202.73	\$171.27	18.4%	\$2.00
Each 32-gallon Cart for Solid Waste, 7 pickups per week	0	\$246.95	\$203.52	21.3%	\$2.00
Each 64-gallon Cart for Solid Waste, 1 pickup per week	20	\$58.87	\$47.57	23.7%	\$4.00
Each 64-gallon Cart for Solid Waste, 2 pickups per week	10	\$118.75	\$101.51	17.0%	\$4.00
Each 64-gallon Cart for Solid Waste, 3 pickups per week	0	\$180.17	\$161.76	11.4%	\$4.00
Each 64-gallon Cart for Solid Waste, 4 pickups per week	0	\$242.27	\$219.92	10.2%	\$4.00
Each 64-gallon Cart for Solid Waste, 5 pickups per week	0	\$307.96	\$280.19	9.9%	\$4.00
Each 64-gallon Cart for Solid Waste, 6 pickups per week	0	\$375.26	\$342.56	9.5%	\$4.00
Each 64-gallon Cart for Solid Waste, 7 pickups per week	0	\$439.32	\$407.07	7.9%	\$4.00
Each 96-gallon Cart for Solid Waste, 1 pickup per week	194	\$85.07	\$72.20	17.8%	\$6.00
Each 96-gallon Cart for Solid Waste, 2 pickups per week	92	\$174.23	\$156.95	11.0%	\$6.00
Each 96-gallon Cart for Solid Waste, 3 pickups per week	80	\$264.42	\$240.12	10.1%	\$6.00
Each 96-gallon Cart for Solid Waste, 4 pickups per week	2	\$357.67	\$326.44	9.6%	\$6.00
Each 96-gallon Cart for Solid Waste, 5 pickups per week	0	\$452.20	\$415.90	8.7%	\$6.00
Each 96-gallon Cart for Solid Waste, 6 pickups per week	0	\$569.23	\$508.50	11.9%	\$6.00
Each 96-gallon Cart for Solid Waste, 7 pickups per week	0	\$664.09	\$604.23	9.9%	\$6.00
Total Carts in Service	710				

* Cart/ lift data supplied by Allied Waste December, 2009

COMMERCIAL BINS	# of Bins In Service	Proposed January 1, 2011 Rate	July 1, 2010 Rate	Increase
1-CY bin, 1 pickup per week	53	\$142.74	\$111.52	28.0%
1-CY bin, 2 pickups per week	16	\$290.59	\$226.33	28.4%
1-CY bin, 3 pickups per week	12	\$441.00	\$344.45	28.0%
1-CY bin, 4 pickups per week	2	\$593.15	\$465.87	27.3%
1-CY bin, 5 pickups per week	2	\$746.53	\$590.61	26.4%
1-CY bin, 6 pickups per week	0	\$931.70	\$723.59	28.8%
1-CY bin, 7 pickups per week	0	\$1,099.29	\$855.75	28.5%
2-CY bin, 1 pickup per week	34	\$287.12	\$223.04	28.7%
2-CY bin, 2 pickups per week	11	\$578.94	\$452.65	18.6%
2-CY bin, 3 pickups per week	26	\$873.52	\$693.86	25.9%
2-CY bin, 4 pickups per week	5	\$1,170.25	\$938.36	24.7%
2-CY bin, 5 pickups per week	7	\$1,471.17	\$1,189.48	23.7%
2-CY bin, 6 pickups per week	1	\$1,736.82	\$1,447.19	20.0%
2-CY bin, 7 pickups per week	0	\$2,056.96	\$1,711.52	20.2%
3-CY bin, 1 pickup per week	23	\$433.03	\$334.54	29.4%
3-CY bin, 2 pickups per week	18	\$871.27	\$683.95	27.4%
3-CY bin, 3 pickups per week	9	\$1,312.07	\$1,040.79	26.1%
3-CY bin, 4 pickups per week	1	\$1,754.20	\$1,407.53	24.6%
3-CY bin, 5 pickups per week	6	\$2,197.86	\$1,784.21	23.2%
3-CY bin, 6 pickups per week	1	\$2,668.11	\$2,185.65	22.1%
3-CY bin, 7 pickups per week	1	\$3,141.63	\$2,584.63	21.6%
4-CY bin, 1 pickup per week	4	\$591.11	\$446.04	32.5%
4-CY bin, 2 pickup per week	2	\$1,192.44	\$911.93	30.8%
4-CY bin, 3 pickups per week	3	\$1,793.77	\$1,387.71	29.3%
4-CY bin, 4 pickups per week	1	\$2,401.95	\$1,889.94	27.1%
4-CY bin, 5 pickups per week	1	\$3,012.69	\$2,395.46	25.8%
4-CY bin, 6 pickups per week	0	\$3,648.79	\$2,914.20	25.2%
4-CY bin, 7 pickups per week	0	\$4,298.18	\$3,469.29	23.9%
6-CY bin, 1 pickup per week	4	\$909.10	\$674.03	34.9%
6-CY bin, 2 pickups per week	3	\$1,843.77	\$1,367.89	34.8%
6-CY bin, 3 pickups per week	4	\$2,771.49	\$2,096.44	32.2%
6-CY bin, 4 pickups per week	1	\$3,691.33	\$2,834.92	30.2%
6-CY bin, 5 pickups per week	2	\$4,624.26	\$3,617.97	27.8%
6-CY bin, 6 pickups per week	0	\$5,590.31	\$4,430.77	26.2%
6-CY bin, 7 pickups per week	0	\$6,547.58	\$5,238.62	25.0%
Total Bins in Service	253			

* Bin/lift data supplied by Allied Waste December, 2009

MFD HHW Revenue	# of MFU's	Proposed January 1, 2011 Rate	July 1, 2010 Rate	Increase
	4,001	\$0.28	\$0.20	40.3%